

CIVIL TRIAL LAWYER

Rod L. Johnson, J.D.

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SUMMARY

Civil trial attorney protecting the rights of individuals and businesses by resolving business disputes, winning civil lawsuits, enforcing judgments, and collecting debts. Successfully prosecute and defend immigration, probate, commercial, and domestic litigation cases. Track record of employing client retention strategies that build loyalty and enhance attorney-client relationships.

KEY ACCOMPLISHMENTS

- ⚖ Strategically represented businesses and individuals in over 200 civil trials
- ⚖ Won three cases on appeal
- ⚖ Secured hundreds of thousands of dollars in damage awards for corporations and small businesses
- ⚖ Serve as corporate counsel for Michigan corporations handling matters ranging from formation, HR consulting, debt collection, corporate litigation, fraud, and asset protection
- ⚖ Negotiated settlements in state and federal courts and state regulatory agencies
- ⚖ Served as a Divisional Deputy Director at the Michigan Supreme Court
- ⚖ Over two decades of accumulated management experience monitoring expenditures and leading finance and administrative teams to optimize operational efficiencies

PROFESSIONAL EXPERIENCE

Law Offices of RL Johnson, PLLC ~ Livonia, MI 2008 – Present
Managing Attorney

- ⚖ Develop detailed litigation strategies for each case
- ⚖ Strategically examine and cross-examine witnesses in court
- ⚖ Select jurors, argue motions, meet with judges and counsel during trial

Central Care Management Organization ~ Detroit, MI 2005 – 2006
CEO

Led Wayne County's largest care management corporation to transform corporate image and reestablished profitability. Leveraged existing contacts to enhanced corporate image. Reengineered and renegotiated over \$27,000,000 in outsourced contracts and transformed a \$127,113 deficit into a \$383,689 windfall in less than a year using cost-effective business and cost reduction tracking strategies.

School Community Health Alliance of Michigan ~ Okemos, MI 2004 – 2005
Lobbyist





Oversaw all substantive legal functions on behalf of the corporation, including business formation; contract drafting, negotiation, and administration; federal tax filings; state lobbying compliance; and, service and employment agreements.

Michigan Supreme Court ~ Lansing, MI
Deputy Director, Child Welfare Services Division

1997 – 2004

Provided technical support to regional trial courts and external stakeholder agencies. Effectively acted as a liaison between the State Supreme Court; the Legislature; federal, state, and local governments; and, taxpayers. Managed over 150 mission staff and volunteers; conducted legal research; provided legislative policy analysis; and, contributed to the production of various authoritative legal publications and procedural manuals currently in use by attorneys, judges, and businesses. Negotiated, reviewed, drafted, and administered statewide contracts in accordance with Supreme Court guidelines, legal requirements, and customer specifications.

PUBLICATIONS

-  Authored: *The Michigan Foster Care Review Board's Study On Court-Appointed Attorney Compensation*, Michigan State Court Administrative Office, 2000.
-  Co-Developed: *Guidelines For Achieving Permanency In Child Protective Proceedings*, Children's Charter of The Courts of Michigan, 2001-2003.
-  Technical Consultant: *The Lawyer Guardian Ad Litem Protocol*, Michigan Judicial Institute, 2003.
-  Authored more than a dozen legal and public policy analyses for the Michigan Supreme Court.

EDUCATION



WMU Cooley Law School
Juris Doctorate

**University of
Toledo**
Master's Program









**Wayne State
University**
Bachelor of Science

**University of
Maryland**
Asian Studies

MILITARY SERVICE

-  United States Marine Corps: Active Duty (1981 - 1987), Reserves (1987 - 1989).
-  Assignments: Marine Drill Instructor; Primary Marksmanship Instructor; Platoon Leader, Marine Security Officer. Military honors include numerous citations of merit, medals, and three Honorable Discharges.

AFFILIATIONS

-  Member, State Bar of Michigan
-  Admitted to practice, U.S. District Court, Eastern District of Michigan
-  Admitted to practice, U.S. District Court, Western District of Michigan
-  Holder of Dan grade registered in the Kukkiwon
-  Graduate, Midwest Academy
-  F&AM, Wayne Lodge No. 112
-  Member Attorney Network, LawGuru.com
-  Expert Attorney, JustAnswer.com